

COMPANIES' FINANCIAL STATEMENT: CONCEPTS AND PRINCIPLES

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Abstract: This article provides basic concepts about the financial statements of companies, as well as information on how to conduct financial statements and its principles, and conclusions and proposals on this.

Key words: financial statement, concepts, principles.

An important component of manager-owner communication is the firm's financial statements. Firms organized as proprietorships or partnerships are not required to prepare financial reports or statements except for tax purposes. Of course, proprietors and partners must gather financial data so as to be able to evaluate their financial performance over time. Requests for bank loans need to be accompanied by recent financial statements, too. In contrast, companies organized as corporations are required to prepare financial reports annually for the benefit of their shareholders. Public corporations are required to file annual reports with the SEC. An annual report contains descriptive information on operating and financial performance during the past year, a discussion of current and future business opportunities, and financial statements that provide a numerical record of financial performance. Usually, financial highlights are provided on the first page or two, followed by a letter to the stockholders by the firm's chairman of the board and chief executive officer (CEO). The CEO summarizes the financial results for the year and identifies the firm's strengths, such as employee talents and the size of its customer base. After the CEO's letter, most companies describe their current business areas, future opportunities, and financial goals, such as a target return on equity or earnings growth rate. Three important financial statements are provided in the annual report: the statement of income (sometimes called the statement of operations), the balance sheet (sometimes called the statement of financial position), and the statement of cash flows. Management provides detailed notes to these financial statements. Annual reports, typically, provide a five-year or ten-year summary of selected financial data for the firm.

The balance sheet is a statement of a company's financial position as of a particular date, usually at the end of a quarter or year. Whereas the income statement reflects the firm's operations over time, the balance sheet is a snapshot at a point in time. It reveals two broad categories of information:

- (1) the assets, or the financial and physical items owned by a business,
- (2) the claims of creditors and owners in the business assets.

The income statement reports the revenues generated and expenses incurred by a firm over an accounting period, such as a quarter or year. The accrual concept is used to construct the income statement. Let's look at some of the major income statement accounts in greater detail. The starting point of the income statement reflects the revenues or sales generated from the operations of the business. Often, gross revenues are larger than net revenues. This is due to sales returns and allowances that may occur over the time period reflected in the income statement. Sometimes, when customers make early payment on their bills, cash discounts are given by the firm. If customers buy in large quantities, trade discounts may be given. Thus, discounts will reduce gross revenues.

A statement of cash flows provides a summary of the cash inflows (sources) and cash outflows (uses) during a specified accounting period. The statement consists of three sections: operating activities, investing activities, and financing activities. The primary approach to constructing a statement of cash flows begins with the net income from the income statement as a cash inflow. We add back any noncash deductions, such as depreciation, which were deducted by accounting principles although no cash outflow occurred. The other "cash flow" adjustments are made by examining the differences in the accounts from two consecutive balance sheets. More specifically, cash flows are determined as follows:

Sources

1. Amount of net income plus amount of depreciation
2. Decrease in an asset account
3. Increase in a liability account
4. Increase in an equity account

Uses

1. Increase in an asset account
2. Decrease in a liability account
3. Decrease in an equity account
4. Amount of cash dividends

All businesses have owners' equity in one form or another. Owners' equity is the investment of the owners or owner in the business. It initially results from a cash outlay to purchase assets to operate the business. In some cases, the owners of a business may

place their own assets, such as machinery, real estate, or equipment with the firm for its operation. In addition to contributing cash or property, owners' equity may be increased by allowing profits to remain with the business. On the balance sheet, the amount of owners' equity is always represented by the difference between total assets and total liabilities of the business. It reflects the owners' claims on the assets of the business as opposed to the creditors' claims. In the case of a corporation, the owners' equity can be broken down into three different accounts. First, companies have no preferred stock outstanding, so the preferred equity or stock account balance is zero. Second, the common stock, or common equity, account reflects the number of outstanding shares of common stock carried at a stated or par value and the capital paid in excess of par. The par value is an arbitrary value and, therefore, is not related to a firm's stock price or market value. Some firms have "no par" common stock, meaning the common stock has a par value of \$0. The third account is called the retained earnings account, and it shows the accumulated undistributed earnings (i.e., earnings not paid out as dividends) of the corporation over time. These retained earnings do not represent cash. They have been invested in the firm's current and/or fixed assets over the firm's lifetime. Together, these three accounts (preferred equity, common equity, and retained earnings) comprise the corporation's stockholders' equity.

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